

Arlington Historical Society
Profit & Loss Budget vs. Actual
July 2021 through June 2022

	<u>Jul '21 - Jun 22</u>	<u>Budget</u>	<u>\$ Over/under Budget</u>	<u>Jul '20 - Jun 21</u>
Income				
Ball-Sellers revenues				
Ball-Sellers donations	313.25	200.00	113.25	0.00
Ball-Sellers Fundraising	0.00	0.00	0.00	0.00
Ball-Sellers other revenue	0.00	0.00	0.00	0.00
Ball-Sellers rent	10,200.00	10,200.00	0.00	10,285.00
Grant revenue	1,600.00	0.00	1,600.00	0.00
Total Ball-Sellers revenues	<u>12,113.25</u>	<u>10,400.00</u>	<u>1,713.25</u>	<u>10,285.00</u>
Donations				
Bell Ringer campaign	12,469.10	6,000.00	6,469.10	10,357.70
Donations - Other	100.00	0.00	0.00	0.00
Total Donations	<u>12,569.10</u>	<u>6,000.00</u>	<u>6,569.10</u>	<u>10,357.70</u>
Event income				
Banquet revenue				
Banquet - other income	0.00	0.00	0.00	0.00
Banquet general donations	1,308.56	2,000.00	(691.44)	0.00
Banquet program advertising	0.00	0.00	0.00	0.00
Banquet revenue -prior year	0.00	0.00	0.00	0.00
Banquet sponsorships	3,350.00	5,000.00	(1,650.00)	0.00
Banquet ticket sales	12,325.54	7,000.00	5,325.54	0.00
Total Banquet revenue	<u>16,984.10</u>	<u>14,000.00</u>	<u>2,984.10</u>	<u>0.00</u>
other event income	<u>2,095.00</u>	<u>0.00</u>	<u>2,095.00</u>	<u>0.00</u>
Total Event income	<u>19,079.10</u>	<u>14,000.00</u>	<u>5,079.10</u>	<u>0.00</u>
General Advertising				
Newsletter	0.00	0.00	0.00	0.00
Website	0.00	0.00	0.00	0.00
General Advertising - Other	0.00	0.00	0.00	0.00
Total General Advertising	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>

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Investments				
released restricted funds	0.00	0.00	0.00	
Savings Interest	702.28	500.00	202.28	372.36
Total Investments	<u>702.28</u>	<u>500.00</u>	<u>202.28</u>	<u>372.36</u>
Magazine subscriptions	271.00	400.00	(129.00)	364.50
Membership Income				
Membership Dues	21,748.79	14,500.00	7,248.79	15,670.65
Membership Income - Other	0.00	0.00	0.00	600.00
Total Membership Income	<u>21,748.79</u>	<u>14,500.00</u>	<u>7,248.79</u>	<u>16,270.65</u>
Museum revenues				
Deaccession revenue	0.00	0.00	0.00	0.00
Museum shop sales	6,229.64	1,500.00	4,729.64	2,644.90
Total Museum revenues	<u>6,229.64</u>	<u>1,500.00</u>	<u>4,729.64</u>	<u>2,644.90</u>
Other Types of Income				
general grant revenue	0.00	0.00	0.00	0.00
Miscellaneous Revenue	0.00	0.00	0.00	8.87
Total Other Types of Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>8.87</u>
Royalties	<u>320.55</u>	<u>300.00</u>	<u>20.55</u>	<u>383.69</u>
Total Income	<u>73,033.71</u>	<u>47,600.00</u>	<u>25,433.71</u>	<u>40,687.67</u>
Cost of Goods Sold				
Cost of Goods Sold	0.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	<u>73,033.71</u>	<u>47,600.00</u>	<u>25,433.71</u>	<u>40,687.67</u>
Expense				
Administration				
Association dues	1,128.00	895.00	233.00	963.00
bank charges	147.00	0.00	147.00	45.00
Books, Subscriptions, Reference	0.00	0.00	0.00	0.00

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Community Outreach	0.00	0.00	0.00	386.48
Contract Services	68.24	0.00	68.24	68.54
Electricity	1,087.00	2,000.00	(913.00)	1,278.67
Gas	2,221.48	1,700.00	521.48	1,964.31
Insurance - Liability, D and O	1,251.00	1,250.00	1.00	0.00
Other Costs	66.98	100.00	(33.02)	99.82
Postage, Mailing Service	809.01	100.00	709.01	220.00
Printing and Copying	133.55	300.00	(166.45)	273.09
Security	1,211.52	800.00	411.52	748.80
Supplies	197.02	100.00	97.02	54.02
Telephone, internet utilities	920.13 17.92	800.00 0.00	120.13 17.92	859.05 68.24
Website expenses	3,797.40	1,200.00	2,597.40	1,784.54
Total Administration	<u>13,056.25</u>	<u>9,245.00</u>	<u>3,811.25</u>	<u>8,813.56</u>
Ball-Sellers House				
Ball-Seller other exp	1,233.34	1,000.00	233.34	830.08
Ball-Sellers administrative	175.98	0.00	175.98	0.00
Ball-Sellers Fundraising	0.00	0.00	0.00	0.00
Ball-Sellers improvements	0.00	1,000.00	(1,000.00)	0.00
Ball-Sellers Insurance	2,675.00	1,600.00	1,075.00	1,852.00
Ball-Sellers maint, repairs	11,936.00	4,000.00	7,936.00	2,975.00
Total Ball-Sellers House	<u>16,020.32</u>	<u>7,600.00</u>	<u>8,420.32</u>	<u>5,657.08</u>
Fundraising				
Banquet expense prior year	0.00	0.00	0.00	0.00
Banquet expenses	8,704.63	6,500.00	2,204.63	0.00
Fund raising postage	0.00	600.00	(600.00)	232.80
fundraising credit card & other	132.45	0.00	132.45	0.00
member & donor events	592.05	400.00	192.05	265.31
membership recruite & retain	602.87	500.00	102.87	248.00
other fundraising	0.00	600.00	(600.00)	600.00

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Total Fundraising	10,032.00	8,600.00	1,432.00	1,346.11
Hume School				
Hume administrative	0.00	0.00	0.00	0.00
Hume improvements	0.00	0.00	0.00	0.00
Hume insurance	2,675.00	5,000.00	(2,325.00)	1,853.00
Hume landscaping	0.00	500.00	(500.00)	0.00
Hume maint & repairs	2,402.18	3,500.00	(1,097.82)	4,066.51
Total Hume School	<u>5,077.18</u>	<u>9,000.00</u>	<u>(3,922.82)</u>	<u>5,919.51</u>
IArlCo Enslaved Mem project	0.00	0.00	0.00	0.00
Museum Expenses				
Collection acquisition	10,485.68	1,000.00	9,485.68	1,469.13
Collection management & display	804.53	1,600.00	(795.47)	107.11
Computer Equipment	1,346.00	0.00	1,346.00	3,828.00
Consultants	540.00	0.00	540.00	3,078.75
Total Museum Expenses	<u>13,176.21</u>	<u>2,600.00</u>	<u>10,576.21</u>	<u>8,482.99</u>
Museum shop				
Credit card fees	359.43	400.00	(40.57)	360.12
Inventory	3,974.13	1,500.00	2,474.13	1,216.07
Other shop expenses	478.52	100.00	378.52	109.69
Sales tax	315.23	100.00	215.23	100.24
Total Museum shop	<u>5,127.31</u>	<u>2,100.00</u>	<u>3,027.31</u>	<u>1,786.12</u>
Programs	0.00	0.00	0.00	0.00
Publications				
Magazine	6,923.03	5,000.00	1,923.03	4,912.87
Newsletter	1,727.99	700.00	1,027.99	562.07
Publication Postage	507.00	200.00	307.00	379.00
Total Publications	<u>9,158.02</u>	<u>5,900.00</u>	<u>3,258.02</u>	<u>5,853.94</u>
void	0.00			
Total Expense	<u>71,647.29</u>	<u>45,045.00</u>	<u>26,602.29</u>	<u>37,859.31</u>

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Net Income	<u>1,386.42</u>	<u>2,555.00</u>	<u>(1,168.58)</u>	<u>1,158.69</u>
Non-operating				
Restricted donations	52,570.48	0.00	52,570.48	114,896.16
Foundation investments	(20,086.28)	0.00	(20,086.28)	28,567.91
Life member dues	10,918.44	0.00	10,918.44	6,955.40
(less) Hume School project	21,868.59	0.00	21,868.59	59,991.02
	<u>21,534.05</u>	<u>0.00</u>	<u>21,534.05</u>	<u>90,428.45</u>